## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC.

FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITOR'S REPORT

JUNE 30, 2021 AND 2020

## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Gwinnett County Public Schools Foundation Fund, Inc.:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Gwinnett County Public Schools Foundation Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gwinnett County Public Schools Foundation Fund, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Brooks, McDinnis & Company, LLC

Atlanta, Georgia November 30, 2021

# GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

 	 		_

		2021	_	2020
ASS	SETS			
Cash and cash equivalents Certificates of deposit Pledges receivable Grant receivable Investments Property and equipment, net	\$	1,341,088 500,000 10,110 710,000 538,503 1,969	\$ _	1,104,594 500,000 17,500 - 236,064 4,593
Total assets	\$	3,101,670	\$_	1,862,751
LIABILITIES AN	D NET ASSE	ETS		
Liabilities:				
Accounts payable	\$	12,750	\$	54,000
Due to affiliates		710,000	_	
Total liabilities		722,750	_	54,000
Net assets:				
Without donor restrictions:				
Designated		658,500		308,098
Available for operations		607,556		556,692
Total net assets without donor restriction	ıs	1,266,056	_	864,790
With donor restrictions:				
Purpose restricted		892,094		723,191
Perpetual in nature		220,770		220,770
Total net assets with donor restrictions		1,112,864		943,961
Total net assets		2,378,920	_	1,808,751
Total liabilities and net assets	\$	3,101,670	\$_	1,862,751

## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

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	_	2021		2020
Net assets without donor restrictions:	-	_		
Support and revenue:				
Contributions	\$	2,221,754	\$	422,188
In-kind contributions - supplies		1,973,861		67,533
Contributed services		349,773		348,099
Special events, net of direct expenses of				
\$4,800 and \$26,857, respectively		38,728		51,061
Program service fee		-		100,000
Investment return, net		28,782		12,118
Net assets released from restrictions	_	200,449	_	319,306
Total support and revenue without donor restrictions	_	4,813,347	_	1,320,305
Expenses:				
Program services		4,222,044		1,006,192
General and administrative		151,075		157,349
Fundraising	_	38,962	_	39,337
Total expenses	_	4,412,081	_	1,202,878
Increase in net assets without				
donor restrictions		401,266		117,427
	-	- ,	_	
Net assets with donor restrictions:				
Contributions		336,634		338,769
Investment return, net		32,718		10,049
Net assets released from restrictions	-	(200,449)	_	(319,306)
Increase in net assets with donor restrictions	_	168,903	_	29,512
Increase in net assets		570,169		146,939
Net assets, beginning of year	_	1,808,751	_	1,661,812
Net assets, end of year	\$	2,378,920	\$_	1,808,751

## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

		Program	General and		General and		Total
	_	Services		Administrative	e Fundraising		Expenses
						_	_
Scholarships and awards	\$	87,350	9	- 5	-	\$	87,350
Contributed services		191,742		125,179	32,852		349,773
Professional fees		14,502		15,523	-		30,025
Bank fees		-		6,462	-		6,462
Local school support		3,911,497		-	-		3,911,497
Conferences and meetings		14,450		-	390		14,840
Advertising and promotion		-		-	2,800		2,800
Supplies		-		148	-		148
Insurance		-		1,931	2,897		4,828
Depreciation		2,503		98	23		2,624
Other	_	-	_	1,734			1,734
Total expenses	\$_	4,222,044	5	\$151,075	38,962	\$	4,412,081

## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

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		Program		General and				Total
	_	Services	Α	Administrative		Fundraising	_	Expenses
Scholarships and awards	\$	93,050	\$	_	\$	-	\$	93,050
Contributed services		191,118		124,157		32,824		348,099
Professional fees		3,075		22,334		-		25,409
Bank fees		-		4,558		-		4,558
Local school support		714,714		_		-		714,714
Conferences and meetings		1,289		371		-		1,660
Advertising and promotion		750		_		3,650		4,400
Supplies		-		409		-		409
Insurance				1,852		2,777		4,629
Depreciation		2,196		343		86		2,625
Other	_	-		3,325		_	_	3,325
Total expenses	\$_	1,006,192	\$	157,349	\$	39,337	\$	1,202,878

# GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

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	2021		2020
Cash flows from operating activities:			
Increase in net assets \$	570,169	\$	146,939
Adjustments to reconcile change in net assets			
to net cash provided by operating activities:			
Depreciation	2,624		2,625
Net realized/unrealized gain on investments	(60,292)		(15,812)
Change in assets and liabilities:			
(Increase) decrease in:			
Pledges receivable	7,390		68,600
Grant receivable	(710,000)		-
Increase (decrease) in:			
Accounts payable	(41,250)		54,000
Due to affiliates	710,000		
Net cash provided by operating activities	478,641		256,352
Net easil provided by operating activities	478,041	_	230,332
Cash flows from investing activities:			
Purchase of investments	(383,641)		(12,453)
Proceeds from sale of investments	141,494	_	20,250
Net cash provided by (used in) investing activities	(242,147)		7,797
Increase in cash and cash equivalents	236,494		264,149
Cash and cash equivalents, beginning of year	1,104,594		840,445
Cash and cash equivalents, end of year \$	1,341,088	\$	1,104,594

## 1. Nature of Organization and Significant Accounting Policies

#### **Organization**

Gwinnett County Public Schools Foundation Fund, Inc. (the Foundation) is a nonprofit organization incorporated in 2006 under the laws of the state of Georgia. The Foundation commenced operations in July 2006. The Foundation's mission is to sustain the world-class standards of Gwinnett County Public Schools by strengthening internal and external community relationships and providing resources and support to improve the educational future of all students. The Foundation is supported primarily through contributions from local businesses and Gwinnett County Public Schools employees.

### Method of Reporting

The Foundation's accounts are maintained, and these statements are presented, on the accrual basis of accounting and in accordance with generally accepted accounting principles (GAAP) within the United States. Under this method of accounting, revenues are recognized in the period in which they are earned and expenses are recognized in the period in which they are incurred.

The Organization reports information regarding its financial position and activities according to two classes of net assets as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions. Items that affect (i.e., increase or decrease) this net asset category include unrestricted contributions, program service fees, investment income, and fundraising event income and related expenses associated with the Organization's core activities. At times, the governing board may earmark otherwise unrestricted net assets for a specified purpose. Since this is not a donor-imposed restriction, the designated asset is classified and reported as part of net assets without donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor, or certain grantor, imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Revenue Recognition

Program service fee revenue is recognized when earned. In accordance with GAAP, unconditional promises to give and contributions received are recorded as support with donor restrictions or support without donor restrictions depending on the existence or nature of donor restrictions which limit the use of the donated assets.

1. Nature of Organization and Significant Accounting Policies - Continued

### Revenue Recognition - Continued

Accordingly, the Foundation records gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions and unconditional promises to give which do not have donor restrictions as to purpose or time are classified as net assets without donor restrictions. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met.

#### Investments

Investments in securities are valued at fair value (generally quoted market prices) in accordance with GAAP. The realized and unrealized depreciation or appreciation on marketable securities is included in the accompanying statements of activities.

#### Advertising

Advertising costs are expensed as incurred.

#### Property and Equipment

Property and equipment are stated at either cost, or for donated property, the fair market value at the time of donation. The Foundation capitalizes new assets with a value greater than or equal to \$1,000. Depreciation and amortization are determined using the straight-line basis over the estimated economic life of the related asset. Computer software is depreciated over a three-year life. Website design and development is depreciated over a five-year life.

#### Donated Facilities, Materials and Services

All non-cash gifts (other than personal services) are recorded as contributions at their estimated fair values at the date of donation. Contribution of services are recognized in the financial statements if the services received (a) enhance or create non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. As a matter of mutual convenience, Gwinnett County Public Schools (the Schools) provides and equips offices to the Foundation, supplies electricity, heat, air conditioning, water, telephone service, and other utilities at no cost to the Foundation, however, these are not significant to record in the financial statements as donated services. The value of certain salaries and benefits provided to the Foundation by the Schools has been recorded as contributed services in the statements of activities totaling \$349,773 and \$348,099 for the years ended June 30, 2021 and 2020, respectively.

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#### 1. Nature of Organization and Significant Accounting Policies – Continued

#### Donated Facilities, Materials and Services – Continued

During the years ended June 30, 2021, the Foundation did not receive any donated materials or services in connection with one of their special events. During the years ended June 30, 2021 and 2020, the Foundation received donated school supplies and materials valued at approximately \$2,000,000 and \$68,000. These amounts have been recognized as support and related expense in the accompanying financial statements.

#### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include contributed services which are allocated on the basis of time and effort as well as insurance, certain professional services and depreciation which are allocated on the basis of usage and direct expenses.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Foundation has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. Accordingly, no provision for income taxes is recorded in the accompanying financial statements. The Foundation's income tax returns are subjected to examination by the appropriate regulatory authorities for all open years, which include the last three years filed.

#### Concentration of Credit Risk

The Foundation considers all demand deposits and highly liquid investments with maturities of three months or less to be cash equivalents.

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### 1. Nature of Organization and Significant Accounting Policies – Continued

#### Concentration of Credit Risk - Continued

Cash consists principally of demand deposits at several financial institutions. The balance in the Foundation's accounts, as reflected in the financial institutions' records, is insured by the Federal Deposit Insurance Corporation (FDIC) and National Credit Union Administration (NCUA) up to \$250,000 at June 30, 2021 and 2020. The Foundation's cash balances as of June 30, 2021 and 2020 exceeded the FDIC insurance coverage by \$868,946 and \$430,118, respectively. Based on the strength of the financial institutions, management believes the credit risk related to these balances is not significant.

#### Subsequent Events

Subsequent events have been evaluated through November 30, 2021, which is the date the financial statements were available to be issued. No subsequent events were noted as of this date.

#### 2. Liquidity and Availability of Financial Assets

The Foundation is substantially supported by contributions without donor restrictions. However, the Foundation sometimes receives contributions with donor restrictions for various programs. Because a donor's restrictions require funds to be used in a particular manner or in a future period, the Foundation maintains those funds with donor restrictions so that they are available to meet those responsibilities as they are required to be met. Accordingly, these financial assets are not available to the Foundation for its general expenditures. The Foundation considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures may be incurred for program or administrative purposes.

#### 2. Liquidity and Availability of Financial Assets—Continued

The Foundation's financial assets at June 30 (reduced by amounts that are not available for general use because of contractual, donor-imposed, or internal restrictions) available within one year after this date to satisfy liabilities at this date and for future general expenditure are as follows:

		2021	2020
Cash and cash equivalents	\$	1,341,088 \$	1,104,594
Certificates of deposit		500,000	500,000
Pledges and grant receivables		720,110	17,500
Investments		538,503	236,064
Total financial assets available		3,099,701	1,858,158
Less:			
Pledges receivable		(5,000)	(12,500)
Perpetual restriction on investments		(220,770)	(220,770)
Financial assets available to meet cash needs for general expenditures within one year	\$ _	2,873,931 \$	1,624,888

The Foundation structures its financial assets to be available as its general expenditure, liabilities, and other obligations come due. As of June 30, 2021 and 2020, restricted assets of \$887,094 and \$710,691 and board designated assets of \$658,500 and \$308,098, respectively, were included in the financial assets available to meet cash needs for general expenditures within one year. In addition to financial assets available to meet general expenditures over the next twelve months, the Foundation utilizes an operating budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor restricted resources.

The Foundation depends heavily on contributions to support its operations. The ability of contributors to continue giving may be dependent on current and future overall economic conditions. While the Foundation believes it has the resources to continue its programs, its ability to do so, and the extent to which it continues, may be dependent on many interdependent factors.

#### 3. Pledges Receivable

At June 30, 2021 and 2020, pledges receivable totaled \$10,110 and \$17,500, respectively. Management considers these receivables collectible. Consequently, no allowance for uncollectible pledges was deemed necessary at June 30, 2021 and 2020.

Pledges receivable expected to be received in:	
Less than one year	\$ 5,110
Two to four years	 5,000
Total pledges receivable	\$ 10,110

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#### 4. Grant Receivable and Due to Affiliates

During the year ended June 30, 2021, the Foundation received a government grant for \$758,000. The grant receivable was \$710,000 at June 30, 2021 and was considered collectible therefore, no allowance for doubtful accounts was deemed necessary. Two organizations, affiliates of the Foundation provided the services under the grant. The amount due to the affiliates was \$710,000 at June 30, 2021.

#### 5. Investments

The Foundation classifies its investment assets using a hierarchy of inputs to fair value measurements in accordance with GAAP, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology that are derived principally from or corroborated by observable market data:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the assets or liabilities;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The Foundation has its investment assets held in a pooled fund with the Community Foundation of Northeast Georgia. The Foundation categorizes its investments as a pro-rata share of the pooled fund as provided by the Community Foundation.

Investments, stated at fair value, include the following at June 30:

	Level	_	2021		2020
Equity stocks and mutual funds	1	\$	348,407	\$	147,933
Fixed income mutual funds	1		183,507		84,490
Money markets and other cash	1		6,589	_	3,641
Total investments		\$	538,503	\$	236,064

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#### 5. <u>Investments – Continued</u>

Investment return consists of the following for the years ended June 30:

	 2021		2020
Interest and dividends Realized/unrealized gain	\$ 1,208 60,292	\$	6,355 15,812
Investment return	\$ 61,500	\$	22,167

### 6. Property and Equipment, Net

Property and equipment consist of the following at June 30:

	 2021	 2020
Computer software	\$ 24,429	\$ 24,429
Website design and development	13,125	13,125
	 37,554	37,554
Less accumulated depreciation	 (35,585)	 (32,961)
Total property and equipment, net	\$ 1,969	\$ 4,593

Depreciation expense for the years ended June 30, 2021 and 2020 was \$2,625 for both years.

### 7. Net Assets Without Donor Restrictions

At June 30, 2021 and 2020, net assets designated by the Board of Trustees of the Foundation totaled \$658,500 and \$308,098, respectively, for programs related to various schools of the Gwinnett County Public Schools System and initiatives established by the Foundation.

8. Net Assets with Donor Restrictions

Net assets with donor restrictions are comprised of funds the Foundation has received subject to donor-imposed restrictions consisting of the following at June 30:

		2021		2020
Purpose/time restrictions:	-			
Gwinnett School of Math, Science and				
Technology	\$	4,600	\$	1,096
Local school support		281,064		254,537
Education enrichment and enhancements		5,423		5,423
Scholarships		223,636		166,151
Entrepreneurship program		100,000		100,000
Community based mentoring program		93,856		52,066
Self-sufficiency program		25,000		25,000
Sponsorships for future fundraising events		10,000		17,500
Teacher of the year award		104,729		79,925
Other programs and awards		43,786		21,493
Total purpose/time restrictions	-	892,094		723,191
Perpetual restrictions - endowment fund assets Note 9	_	220,770		220,770
Total net assets with donor restrictions	\$	1,112,864	\$_	943,961

Net assets with donor restrictions were released from donor restrictions as follows for the years ended June 30:

	 2021	2020
Community based mentoring program	\$ 17,580	\$ 22,635
Education enrichment and enhancements	-	51,200
Scholarships	64,375	55,438
Gwinnett School of Math, Science and		
Technology	1,546	18,507
Local school support	94,541	133,439
Teacher of the year award	7,796	21,332
Special events sponsorship	7,500	2,500
Other programs and awards	 7,111	14,255
	\$ 200,449	\$ 319,306

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#### 9. Endowment Funds

The endowment funds include donor-restricted funds and do not include any funds designated by the Board of Trustees. As required by GAAP, net assets associated with endowment funds, including any funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation follows the requirements of Georgia's Uniform Prudent Management of Institutional Funds Act (the "Act"). The Foundation is required to evaluate the gift instrument and related information to determine the directions and intentions of the donor. The Foundation classifies gifts that are not immediately expendable as net assets with donor restrictions. The Foundation's endowments consist of three funds. Two of the funds were established to provide academic scholarships for students of which the earnings are purpose restricted. The other fund was established to provide educational support to the Lanier Cluster Education Foundation of which the earnings are board designated.

### **Investment Policy**

The primary objectives are to provide a combination of capital appreciation and principal protection over the long-term while meeting liquidity needs of the Foundation. The portfolio invests in pooled funds. The investment manager was appointed by the Foundation. The actual securities used in the portfolio are at the discretion of the third party investment manager. This policy governs asset allocations between cash, fixed income, equity investments, and other permissible investments relevant to the prudent investment of endowment assets.

## **Spending Policy**

Withdrawals from the endowment fund investments are at the discretion of the Board of Trustees, unless restricted by the donor for a certain time or purpose. The donors designated the investment earnings on the Foundation's perpetually restricted endowments be used to provide scholarships for students and educational support to the Lanier Cluster Education Foundation.

9. Endowment Funds – Continued

## Spending Policy – Continued

Changes in endowment net assets consist of the following for the years ended June 30:

June 30, 2021	Without Donor Restrictions Purpose Perpetual i Restrictions Restrictions Nature	n Total
Endowment net assets, beginning of year	\$ 6,662 \$ 8,632 \$ 220,770	\$ 236,064
Investment return: Investment income Net realized/unrealized gain Total investment return	1,182 1,976 - 18,691 30,743 - 19,873 32,719 -	3,158 49,434 52,592
Appropriation of endowment assets for expenditure	(7,700)	(7,700)
Endowment net assets, end of year	\$ <u>18,835</u> \$ <u>41,351</u> \$ <u>220,770</u>	\$ 280,956
June 30, 2020	With Donor Restrictions Without Donor Purpose Perpetual in Restrictions Restrictions Nature	Total
Endowment net assets, beginning of year	\$\$\$	\$ 228,049
Investment return: Investment income Net realized/unrealized gain Total investment return	260 443 - 6,206 9,606 - 6,466 10,049 -	703 15,812 16,515
Appropriation of endowment assets for expenditure	(8,500)	(8,500)
Endowment net assets, end of year	\$ <u>6,662</u> \$ <u>8,632</u> \$ <u>220,770</u>	\$ 236,064

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## 10. Contingencies

Certain federally funded programs are potentially subject to special audit. Such agencies have the authority to determine liabilities as well as to limit, suspend, or terminate the federal programs. Since the Foundation does not expect claims to arise as a result of such audits, no provision for liabilities, if any, has been provided in the financial statements.