### GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC.

FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITOR'S REPORT

JUNE 30, 2019 AND 2018

#### GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Gwinnett County Public Schools Foundation Fund, Inc.:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Gwinnett County Public Schools Foundation Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gwinnett County Public Schools Foundation Fund, Inc. as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Brooks, McDinnio & Company, LAC

Atlanta, Georgia November 22, 2019

## GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

		2019		2018
ASSETS			_	
Cash and cash equivalents Certificates of deposit Pledges receivable Investments Property and equipment, net	\$	840,445 500,000 86,100 228,049 7,218	\$	615,267 500,000 99,700 224,669 9,843
Total assets	\$_	1,661,812	\$_	1,449,479
LIABILITIES AND NET	ASSET	S		
Liabilities:				
Accounts payable	\$	_	\$	7,000
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Total liabilities	_		_	7,000
Commitments and contingencies				
Net assets:				
Without donor restrictions:				
Designated		427,422		377,772
Available for operations		319,941	_	212,137
Total net assets without donor restrictions		747,363		589,909
With donor restrictions:				
Purpose restricted		693,679		631,800
Perpetual in nature		220,770	_	220,770
Total net assets with donor restrictions		914,449	_	852,570
Total net assets	_	1,661,812	_	1,442,479
Total liabilities and net assets	\$_	1,661,812	\$_	1,449,479

# GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

		2019	_	2018
Net assets without donor restrictions:				
Support and revenue:				
Contributions	\$	538,155	\$	288,594
Contributed services		328,737		306,186
Special events, net of direct expenses of				
\$138,988 and \$67,695, respectively		220,562		108,309
Investment return, net		10,553		9,381
Net assets released from restrictions	_	342,122	_	204,469
Total support and revenue without donor restrictions	_	1,440,129	_	916,939
Expenses:				
Program services		1,091,337		728,123
General and administrative		149,473		144,464
Fundraising	_	41,865	_	35,844
Total expenses	_	1,282,675	_	908,431
Increase in net assets without				
donor restrictions	_	157,454	_	8,508
Net assets with donor restrictions:				
Contributions		395,115		232,756
Investment return, net		8,886		6,638
Net assets released from restrictions	_	(342,122)	_	(204,469)
Increase in net assets with donor restrictions	_	61,879	_	34,925
Increase in net assets		219,333		43,433
Net assets, beginning of year	_	1,442,479	_	1,399,046
Net assets, end of year	\$_	1,661,812	\$_	1,442,479

# GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

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	_	Program Services	. <i>P</i> .	General and Administrative	2	Fundraising		Total Expenses
Scholarships and awards	\$	95,673	\$	-	\$	-	\$	95,673
Contributed services		180,497		117,033		31,206		328,736
Professional fees		2,703		17,932		2,750		23,385
Bank fees		-		5,785		-		5,785
Local school support		803,736		-		-		803,736
Conferences and meetings		4,411		2,472		-		6,883
Advertising and promotion		-		-		3,600		3,600
Supplies		1,689		1,660		401		3,750
Insurance		-		2,547		3,821		6,368
Depreciation		2,232		306		87		2,625
Other	_	396		1,738			_	2,134
Total expenses	\$_	1,091,337	\$	149,473	\$	41,865	\$	1,282,675

# GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

	_	Program Services	. <i>I</i>	General and Administrative	2	Fundraising	. <u>-</u>	Total Expenses
Scholarships and awards	\$	101,695	\$	-	\$	-	\$	101,695
Contributed services		168,156		108,950		29,080		306,186
Professional fees		4,200		21,329		3,800		29,329
Bank fees		-		5,669		-		5,669
Local school support		441,005		-		-		441,005
Conferences and meetings		7,118		4,220		-		11,338
Advertising and promotion		346		-				346
Supplies		3,345		213		-		3,558
Insurance		-		2,196		2,860		5,056
Depreciation		2,104		417		104		2,625
Other	_	154		1,470	•			1,624
Total expenses	\$_	728,123	\$	144,464	\$	35,844	\$	908,431

#### GWINNETT COUNTY PUBLIC SCHOOLS FOUNDATION FUND, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

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	2019		2018
Cash flows from operating activities:			
Increase in net assets \$	219,333	\$	43,433
Adjustments to reconcile change in net assets			
to net cash provided by (used in) operating activities:			
Depreciation	2,625		2,625
Net realized/unrealized gain on investments	(14,665)		(13,406)
Change in assets and liabilities:	, , ,		, , ,
(Increase) decrease in:			
Pledges receivable	13,600		(34,200)
Increase (decrease) in:	,		` , ,
Accounts payable	(7,000)		(95,529)
		_	
Net cash provided by (used in) operating activities	213,893		(97,077)
Cash flows from investing activities:			
Purchase of investments	(12,752)		(170,054)
Proceeds from sale of investments	24,037		146,817
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Net cash provided by (used in) investing activities	11,285	_	(23,237)
Turner (1) in sect and sect are include	225 170		(120.214)
Increase (decrease) in cash and cash equivalents	225,178		(120,314)
Cash and cash equivalents, beginning of year	615,267		735,581
		_	
Cash and cash equivalents, end of year \$	840,445	\$_	615,267

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#### 1. Nature of Organization and Significant Accounting Policies

#### Organization

Gwinnett County Public Schools Foundation Fund, Inc. (the Foundation) is a nonprofit organization incorporated in 2006 under the laws of the state of Georgia. The Foundation commenced operations in July 2006. The Foundation's mission is to sustain the world-class standards of Gwinnett County Public Schools by strengthening internal and external community relationships and providing resources and support to improve the educational future of all students. The Foundation is supported primarily through contributions from local businesses and Gwinnett County Public Schools employees.

#### Method of Reporting

The Foundation's accounts are maintained, and these statements are presented, on the accrual basis of accounting and in accordance with generally accepted accounting principles (GAAP) within the United States. Under this method of accounting, revenues are recognized in the period in which they are earned and expenses are recognized in the period in which they are incurred.

The Organization reports information regarding its financial position and activities according to two classes of net assets as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions. Items that affect (i.e., increase or decrease) this net asset category include unrestricted contributions, investment income, and fundraising event income and related expenses associated with the Organization's core activities. At times, the governing board may earmark otherwise unrestricted net assets for a specified purpose. Since this is not a donor-imposed restriction, the designated asset is classified and reported as part of net assets without donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor, or certain grantor, imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Contributions

In accordance with GAAP, unconditional promises to give and contributions received are recorded as support with donor restrictions or support without donor restrictions depending on the existence or nature of donor restrictions which limit the use of the donated assets.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Contributions – Continued

Accordingly, the Foundation records gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions and unconditional promises to give which do not have donor restrictions as to purpose or time are classified as net assets without donor restrictions.

#### Investments

Investments in securities are valued at fair value (generally quoted market prices) in accordance with GAAP. The realized and unrealized depreciation or appreciation on marketable securities is included in the accompanying statements of activities.

#### Advertising

Advertising costs are expensed as incurred.

#### Property and Equipment

Property and equipment are stated at either cost, or for donated property, the fair market value at the time of donation. The Foundation capitalizes new assets with a value greater than or equal to \$1,000. Depreciation and amortization are determined using the straight-line basis over the estimated economic life of the related asset. Computer software is depreciated over a three-year life. Website design and development is depreciated over a five-year life.

#### Donated Facilities, Materials and Services

All non-cash gifts (other than personal services) are recorded as contributions at their estimated fair values at the date of donation. Contribution of services are recognized in the financial statements if the services received (a) enhance or create non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. As a matter of mutual convenience, Gwinnett County Public Schools (the Schools) provides and equips offices to the Foundation, supplies electricity, heat, air conditioning, water, telephone service, and other utilities at no cost to the Foundation, however, these are not significant to record in the financial statements as donated services. The value of certain salaries and benefits provided to the Foundation by the Schools has been recorded as contributed services in the statements of activities totaling \$328,737 and \$306,186 for the years ended June 30, 2019 and 2018, respectively.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Donated Facilities, Materials and Services - Continued

During the years ended June 30, 2019 and 2018, the Foundation received donated materials and services valued at approximately \$24,000 and \$2,000, respectively in connection with one of the Foundation's special events. In addition, during the years ended June 30, 2019 and 2018, the Foundation received donated school supplies and materials valued at approximately \$134,000 and \$23,000. These amounts have been recognized as support and related expense in the accompanying financial statements.

#### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include contributed services which are allocated on the basis of time and effort as well as insurance, certain professional services and depreciation which are allocated on the basis of usage and direct expenses.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Foundation has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. Accordingly, no provision for income taxes is recorded in the accompanying financial statements. The Foundation's income tax returns are subjected to examination by the appropriate regulatory authorities for all open years, which include the last three years filed.

#### Concentration of Credit Risk

The Foundation considers all demand deposits and highly liquid investments with maturities of three months or less to be cash equivalents.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Concentration of Credit Risk - Continued

Cash consists principally of demand deposits at several financial institutions. The balance in the Foundation's accounts, as reflected in the financial institutions' records, is insured by the Federal Deposit Insurance Corporation (FDIC) and National Credit Union Administration (NCUA) up to \$250,000 at June 30, 2019 and 2018. The Foundation's cash balances as of June 30, 2019 and 2018 exceeded the FDIC insurance coverage by \$170,853 and \$217,423, respectively. Based on the strength of the financial institutions, management believes the credit risk related to these balances is not significant.

#### Reclassification of Amounts

Certain amounts previously reported have been reclassified to conform to the current year's financial statement presentation.

#### Subsequent Events

Subsequent events have been evaluated through November 22, 2019, which is the date the financial statements were available to be issued. No subsequent events were noted as of this date.

#### 2. Liquidity and Availability of Financial Assets

The Foundation is substantially supported by contributions without donor restrictions. However, the Foundation sometimes receives contributions with donor restrictions for various programs. Because a donor's restrictions require funds to be used in a particular manner or in a future period, the Foundation maintains those funds with donor restrictions so that they are available to meet those responsibilities as they are required to be met. Accordingly, these financial assets are not available to the Foundation for its general expenditures. The Foundation considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures may be incurred for program or administrative purposes.

#### 2. Liquidity and Availability of Financial Assets - Continued

The Foundation's financial assets at June 30 (reduced by amounts that are not available for general use because of contractual, donor-imposed, or internal restrictions) available within one year after this date to satisfy liabilities at this date and for future general expenditure are as follows:

	2019	2018
Cash and cash equivalents	\$ 840,445 \$	615,267
Certificates of deposit	500,000	500,000
Pledges receivable	86,100	99,700
Investments	228,049	224,669
Total financial assets available	1,654,594	1,439,636
Less:		
Assets restricted by donors for time:		
Pledges receivable	(20,000)	(20,000)
Perpetual restriction on investments	(220,770)	(220,770)
Financial assets available to meet cash needs for		
general expenditures within one year	\$ 1,413,824 \$	1,198,866

The Foundation structures its financial assets to be available as its general expenditure, liabilities, and other obligations come due. As of June 30, 2019 and 2018, restricted assets of \$673,679 and \$611,800 and board designated assets of \$427,422 and \$377,772, respectively, were included in the financial assets available to meet cash needs for general expenditures within one year. In addition to financial assets available to meet general expenditures over the next twelve months, the Foundation utilizes an operating budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor restricted resources.

#### 3. <u>Pledges Receivable</u>

At June 30, 2019 and 2018, pledges receivable totaled \$86,100 and \$99,700, respectively. Management considers these receivables collectible. Consequently, no allowance for uncollectible pledges was deemed necessary at June 30, 2019 and 2018.

Pledges receivable expected to be received in:

Less than one year	\$ 66,100
Two to four years	 20,000
Total pledges receivable	\$ 86,100

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#### 4. Investments

The Foundation classifies its investment assets using a hierarchy of inputs to fair value measurements in accordance with GAAP, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology that are derived principally from or corroborated by observable market data:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the assets or liabilities;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The Foundation has its investment assets held in a pooled fund with the Community Foundation of Northeast Georgia. The Foundation categorizes its investments as a pro-rata share of the pooled fund as provided by the Community Foundation.

Investments, stated at fair value, include the following at June 30:

	Level	 2019	 2018
Equity stocks and mutual funds	1	\$ 127,707	\$ 146,016
Fixed income mutual funds	1	70,695	78,653
Money markets and other cash	1	 29,647	 _
Total investments		\$ 228,049	\$ 224,669

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#### 4. Investments – Continued

Investment return consists of the following for the years ended June 30:

	_	2019	_	2018
Interest and dividends	\$	4,774	\$	2,613
Realized/unrealized gain	_	14,665	_	13,406
Investment return	\$	19,439	\$_	16,019

#### 5. Property and Equipment, Net

Property and equipment consist of the following at June 30:

	 2019	_	2018
Computer software	\$ 24,429	\$	24,429
Website design and development	13,125		13,125
	 37,554		37,554
Less accumulated depreciation	 (30,336)	_	(27,711)
Total property and equipment, net	\$ 7,218	\$_	9,843

Depreciation expense for the years ended June 30, 2019 and 2018 was \$2,625 for both years.

#### 6. Net Assets Without Donor Restrictions

At June 30, 2019 and 2018, net assets designated by the Board of Trustees of the Foundation totaled \$427,422 and \$377,772, respectively, for programs related to various schools of the Gwinnett County Public Schools System and initiatives established by the Foundation.

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#### 7. Net Assets with Donor Restrictions

Net assets with donor restrictions are comprised of funds the Foundation has received subject to donor-imposed restrictions consisting of the following at June 30:

	2019		2018
Purpose/time restrictions:	 		
Gwinnett School of Math, Science and			
Technology	\$ 19,603	\$	34,696
Local school support	290,308		272,330
Education enrichment and enhancements	6,623		6,759
Scholarships	134,993		74,056
Entrepreneurship program	100,000		100,000
Community based mentoring program	23,555		30,126
Self-sufficiency program	25,000		25,000
Sponsorships for future fundraising events	20,000		20,000
Teacher of the year award	62,257		60,703
Other programs and awards	11,340		8,130
Total purpose/time restrictions	 693,679		631,800
Perpetual restrictions - endowment fund assets Note 8	 220,770		220,770
Total net assets with donor restrictions	\$ 914,449	\$_	852,570

Net assets with donor restrictions were released from donor restrictions as follows for the years ended June 30:

	2019			2018	
Community based mentoring program	\$	39,198	\$	17,025	
Education enrichment and enhancements		128,062		29,625	
Scholarships		66,798		44,340	
Gwinnett School of Math, Science and					
Technology		15,093		58,784	
Local school support		55,046		28,568	
Teacher of the year award		26,261		26,127	
Other programs and awards		11,664	_		
	\$	342,122	\$_	204,469	

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#### 8. Endowment Funds

The endowment funds include donor-restricted funds and do not include any funds designated by the Board of Trustees. As required by GAAP, net assets associated with endowment funds, including any funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation follows the requirements of Georgia's Uniform Prudent Management of Institutional Funds Act (the "Act"). The Foundation is required to evaluate the gift instrument and related information to determine the directions and intentions of the donor. The Foundation classifies gifts that are not immediately expendable as net assets with donor restrictions. The Foundation's endowments consist of three funds. Two of the funds were established to provide academic scholarships for students of which the earnings are purpose restricted. The other fund was established to provide educational support to the Lanier Cluster Education Foundation of which the earnings are board designated.

From time to time, the fair value of invested assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in net assets with donor restrictions involve one fund at June 30, 2019 and 2018:

		2019		2018	
Original gift amount	\$	100,000	\$	100,000	
Fair market value	_	95,465		89,115	
Deficient amount	\$	4,535	\$	10,885	

#### **Investment Policy**

The primary objectives are to provide a combination of capital appreciation and principal protection over the long-term while meeting liquidity needs of the Foundation. The portfolio invests in pooled funds. The investment manager was appointed by the Foundation. The actual securities used in the portfolio are at the discretion of the third party investment manager. This policy governs asset allocations between cash, fixed income, equity investments, and other permissible investments relevant to the prudent investment of endowment assets.

#### Spending Policy

Withdrawals from the endowment fund investments are at the discretion of the Board of Trustees, unless restricted by the donor for a certain time or purpose. The donors designated the investment earnings on the Foundation's permanently restricted endowments be used to provide scholarships for students and educational support to the Lanier Cluster Education Foundation.

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#### 8. Endowment Funds – Continued

Changes in endowment net assets consist of the following for the years ended June 30:

	With Donor Restrictions							
	Without Donor		Purpose	Perpetual in				
June 30, 2019	Re	estrictions		Restrictions	Nature		Total	
Endowment net assets,								
beginning of year	\$	14,202	\$	(10,303) \$	220,770	\$	224,669	
Investment return:								
Investment income		274		441	-		715	
Net unrealized gain		6,220		8,445			14,665	
Total investment return		6,494		8,886	-		15,380	
Appropriation of endowment								
assets for expenditure		(12,000)					(12,000)	
Endowment net assets,	Ф	0.606	Ф	(1.417) (1.417)	220 770	Φ	220.040	
end of year	\$ <u></u>	8,696	\$	(1,417) \$	220,770	. \$	228,049	
	With Donor Restrictions							
				Perpetual in				
June 30, 2018	R	estrictions	_	Restrictions	Nature		Total	
Endowment net assets,								
beginning of year	\$	19,196	\$	(16,941) \$	220,770	\$	223,025	
Investment return:								
Investment income		49		189	-		238	
Net unrealized gain		6,957		6,449			13,406	
Total investment return		7,006		6,638	-		13,644	
Appropriation of endowment								
assets for expenditure		(12,000)					(12,000)	
Endowned and seeds								
Endowment net assets, end of year	\$	14,202	Φ	(10,303) \$	220,770	\$	224,669	
cha or year	Ψ	14,202	. Ф	(10,303) \$	220,770	Ψ.	224,003	